Core Process	Sub Process / Functional	ACTIVITIES	DEFINITIONS						
	Group								
Front Office	Office of General Management	Manage Students Channel	Provide oversight and guidance to the Students Channel - a) provide oversight and guidance to Aid Awareness, Aid Application, Student Credit Management, CSSC, and administration support for the management of the channel						
		Manage human resources	Manage human resources for the Students Channel - a) process and track personnel actions b) develop position descriptions, crediting plans and vacancies c) develop/review performance skills and core competencies, appraisals, performance disputes d) advi						
		Provide administrative support	Process and provide guidance to the Students Channel on travel authorizations, vouchers, purchase orders, credit card, and space - a) travel processing for the F Office and invitational travel b) procurement (purchase orders and credit card purchases						
		Plan and manage budget	Manage the Student Channel's funding - a) plan/manage/project contract funding and discretionary funding for Channel b) analyze management reports						
Aid Awareness -ST	Customer Service and Support Call Centers	Operate call center - Fed Student Aid Info Center on Aid Awareness	The operation of call center for Federal Student Aid information relative to providing information on aid programs available to Students.						
		Maintain printing component	Provide document design support; forms clearance, graphical support, design layout, translations,						
		Maintain mailing component	Provide all requisite mailing support						
		Sch - Operate toll free technical inquiry line							
		Sch - Compile FAQ database							
		Sch - Conduct special projects							
		Sch - Conduct outreach							
	Aid Awareness	Prepare and distribute aid information (Dev New Pub)	Prepare, design, and make available nationwide at all appropriate locations information concerning student financial aid; includes new publications						
		Respond to paper and electronic student aid inquiries	Provide written and telephonic replies to inquiries concerning student aid.						
		Conduct research of student/parent customer groups	Includes determining target segment and developing profiles						
		Conduct outreach/partnership activities	Partner with other public and private organizations to facilitate aid awareness						
		Develop, operate, maintain student-based WEB sites	Perform all activities related to informing public about student aid through use of web sites						
		Integrated Product Team for Aid Awareness - Modernization	Modernization task order for Aid Awareness						
Aid Application	Customer Service and Support Call Centers	Operate call centers - Fed Student Aid Info Center on Aid Application	The operation of call center for Federal Student Aid relative to FAFSA Process.						
		Maintain printing component	Provide document design support; forms clearance, graphical support, design layout, translations,						
		Maintain mailing component	Provide all requisite mailing support						
		Sch - Operate toll free technical inquiry line							
		Sch - Compile FAQ database							
		Sch - Conduct special projects							
		Sch - Conduct outreach							
	Application Processing	Receive, process and monitor paper, web and electronic finanical aid application - Contractor Activity	Monitor: Receipt of paper and electronic FAFSAs by contractors; scanning and imaging of paper FAFSAs and entering data into Multiple Data Entry System; transferring FAFSA data to Central Processing System; receiving and keying in signatures for electronic.						
		Perform correction activities associated with FAFSA's	Monitor: receipt of paper and electronic corrections to application data; entering corrections into system, and generating new SARs and ISIRs for students and school respectively						
		Providing PIN's to Students	Monitor: authentication of PIN request; assigning, printing, and distributing PINs to eligible financial aid applicants						

Core Process	Sub Process / Functional Group	ACTIVITIES	DEFINITIONS
		Processing associated with FAFSA Renewals	Monitor: creation of renewal applicant database; solicitation, receipt, and processing of RAD requests from schools; printing and distributing Renewal FAFSAs to schools or students; transmitting electronic RAD files to requesting schools; generating PINs
		Development and processing of EDExpress	Develop EDExpress modules: Global, Applications, Packaging, Direct Loan, Pell Grant, SSCR, FISAP, Quality Assurance, and Return of Title IV Aid; develop technical references and ISIR record layout for financial aid community; test all software releases: m
		Development of Paper FAFSA ,Renewal and SAR	Work with FAFSA Design Team to establish questions on form; design the form.  Publish draft FAFSA in federal register for public comment; work with OMB to get forms cleared; work with printer to construct, test and print forms for distribution; work with M
'		Development of system requirements, perform testing and monitoring	Includes requirements and systems development for data analysis and data entry; FAFSA and Renewal FAFSA; compute, database matches, edits and testing; all web products, including FAFSA on the Web, Renewal FAFSA on the Web and corrections
		Operate CPS Call Centers	on the Web: FAESA Wallfall and control two call centers, the CPS Customer Support Center assist schools in making sure their student's FAFSA information is properly processed through CPS and to support schools in using the Department of Education's software products. The
		Computer support associated with NSLDS, VDC	
Loan Repayment	Student Credit Management - Repayment	Provide Customer Service to our customer, borrower and schools	This activity includes the following functions to provide service to borrowers: operation
	(Servicing)	servicing personnel.	of the call center, Alternate Documentation of Income, repayment plan selection, income contingent repayment, handling of international calls.
		Process Payments	Includes activity associated with receiving and processing payments. Posting of payments, issuing of borrower refunds, and administering inter-agency agreements (outside the contract), e.g. Treasury agency. Includes processing of lock box navments
		Manage correspondence	Tasks associated with generating and delivering borrower and school correspondence. Generating bills, letters, deferment and forbearance forms, Annual/Quarterly statements, and repayment disclosure statements. Creation and distribution of 1098F forms
		Perform account maintenance	The set of tasks associated with keeping a borrower account up to date and accurate. SCCR processing, reporting to NSLDS, along with financial assessments and calculations. Also includes a variety of general accounting functions and MenaRecords/School Y
		Perform delinquency/default collections	All activity required in attempting collection of delinquent and defaulted loans for more than 31 days over due. Also includes transferring to and accepting loans from DCS.
		Provide administrative support	Includes a variety of administrative activities required to support primary direct loan servicing activities. Includes, but not limited to: material storage, courier services, disaster recovery, documentation updates, and a variety of report deliverables
		Computer support activity	The state of the s
		Direct Loan Servicing reengineering - Modernization project	
	Customer Service and Support Call Centers	Operate call centers - Contractual support for Debt Collection Service information center	The operation of call center for Debt Collection Service information center (PIC Contract & SFA Contract support for PIC)
	Controls	Maintain printing component	Provide document design support; forms clearance, graphical support, design layout, translations.
		Maintain mailing component	Provide all requisite mailing support
		Sch - Operate toll free technical inquiry line	
		Sch - Compile FAQ database	
			1

Core Process	Sub Process / Functional	ACTIVITIES	DEFINITIONS						
	Group								
	Student Credit ManagementCollections	Provide PIC support of borrower inquiries	Provide PIC support of both written and telephonic borrower inquiries						
	Group	Manage private collection agency support	Manage all efforts to collect loans through private agencies						
		Manage guarantee agency support	Manage all guarantee agencies in support of student aid collections						
		Administer hearings	Perform all actions related to administration of hearings; includes AWG, GA, TOP, CSC; SFSC; Treasury Offset						
		Provide borrower services by region	Respond to borrower calls and provide loan information						
		Oversee risk management programs and operations	Perform all management actions related to loan risk management						
		Support GA portfolio management responsibilities	Perform all management actions related to GA portfolio management						
		Verify and validate account balances	Perform internal verification and validation of account balances						
		Pay Collection Agency commissions	Pay commissions earned by CA						
		Provide litigation support	Perform all actions related to litigation						
		Administer AWG employer non-compliance	Provide all administration associated with employer non-compliance with wage garnishment						
		Collection services provided by Collection Agencies	Collection services provided by CA related to defaulted account recoveries and resolutions.						
	Student Credit ManagementDCS	Process Payments - Contractor Only	Includes all tasks associated with receiving and processing payments.						
	· ·	Provide Technical Assistance	Includes establishing user Identification codes, passwords, acceptance testing results and prioritization of batch processing.						
		Provide Contract Oversight	Includes writhing SOW, cost estimates, budget formulation, conducting meeting with contractors and tracking contract cost.						
		Provide Administrative Support	Includes a variety of administrative activities required to support primary direct loan and FFEL servicing activities. Includes, but not limited to: material storage, courier services, disaster recovery, documentation updates, and a variety of report del						
		Provide Customer Service to our customer, borrower and schools servicing personnel.	This activity includes the following functions to provide service to borrowers: operation of the call center.						
		Manage correspondence	Tasks associated with generating and delivering correspondence. Includes written correspondence and mailroom operations.						
		Perform account maintenance	The set of tasks associated with keeping a borrower account up to date and accurate. Includes data entry and and certification of loan amount.						
		Manage exam entry and Fast Track							
		Process Payments	Includes activity associated with receiving and processing payments.						
		Provide administrative support	Includes a variety of administrative activities required to support primary direct loan servicing activities. Includes, but not limited to: material storage, courier services, disaster recovery, documentation updates, and a variety of report deliverables						
		Sch - Perform Contract monitoring and administration							
		Sch - Administer security processes							
		Sch - LO/LC contract administer security							

				SFA Programs - Cost Objects										
Core Process	Sub Process / Functional Group	ACTIVITIES	Proposed Driver	DL - Origination	DL - Servicing /Repayment	DL - Collections/ DCS	DL - Consolidations	FFELP	Pell	FWS	FSEOG	Perkins	S/LEAP	Total
Front Office	Office of General Management	Manage Students Channel	Student's Channel											
			Direct Contribution to Programs	)										0%
		Manage human resources	"											0%
		Provide administrative support	"											0%
		Plan and manage budget												0%
Aid Awareness -ST	Customer Service and Support Call Centers	Operate call center - Fed Student Aid Info Center on Aid Awareness	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
	Centers	Maintain printing component	Aid Available to	,			,	,	,	,		,		· · · · · · · · · · · · · · · · · · ·
		Maintain mailinn anns anns	Students (\$Mil) Aid Available to	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,40
		Maintain mailing component	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Operate toll free technical inquiry line	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Compile FAQ database	Aid Available to	,			,	,	,	,		,		,
			Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Conduct special projects	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Conduct outreach	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
	Aid Awareness	Prepare and distribute aid information (Dev New Pub)	Aid Available to	,			,	,		,		,		,
			Students (\$Mil) Aid Available to	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Respond to paper and electronic student aid inquiries	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Conduct research of student/parent customer groups	Aid Available to Students (\$Mil)	10.605			2.967	26.823	7,940	1,123	799	1.058	90	51.405
		Conduct outreach/partnership activities	Aid Available to	.,			,	-,	,	,		,		, , , ,
		Develop, operate, maintain student-based WEB sites	Students (\$Mil) Aid Available to	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Develop, operate, maintain student-based WEB sites	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Integrated Product Team for Aid Awareness - Modernization task order	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
Aid Application	Customer Service and Support Call	Operate call centers - Fed Student Aid Info Center on Aid Application	Aid Available to				,	·	·		1	,		· · · · · · · · · · · · · · · · · · ·
	Centers	Mointain neinting annuage	Students (\$Mil) Aid Available to	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Maintain printing component	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Maintain mailing component	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Operate toll free technical inquiry line	Aid Available to	,			,	,		-		,		,
		Sch - Compile FAQ database	Students (\$Mil) Aid Available to	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Still - Compile I AQ database	Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Conduct special projects	Aid Available to Students (\$Mil)	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
		Sch - Conduct outreach	Aid Available to	,			,		,		1	,	90	
	Application Processing	Receive, process and monitor paper, web and electronic finanical aid	Students (\$Mil) Number of Awards	10,605			2,967	26,823	7,940	1,123	799	1,058	90	51,405
	, pp. location : recooning	application - Contractor Activity	(thousands)	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
		Perform correction activities associated with FAFSA's	Number of Awards (thousands)	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
		Providing PIN's to Students	Number of Awards						,		1			•
		Processing associated with FAFSA Renewals	(thousands) Number of Awards	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
			(thousands)	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
		Development and processing of EDExpress	Number of Awards (thousands)	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
		Development of Paper FAFSA ,Renewal and SAR	Number of Awards	2,872			207	5,928	3,849	1,000		698	120	15,813
		Development of systems requirements, perform testing and monitoring	(thousands) Number of Awards						,		1			
			(thousands) Number of Awards	2,872			207	5,928	3,849	1,000	1,139	698	120	15,81
		Operate CPS Call Center	(thousands)	2,872			207	5,928	3,849	1,000	1,139	698	120	15,813
		Computer support associated with NSLDS & VDC	(thousands)	2,872			207	5,928	3,849	1,000		698	120	15,813
	1		()	1 2,072	l	1	1 201	3,320	3,049	1,000	1,139	090	120	13,013

00	-			SFA Programs - Cost Objects										
ss	Sub Process / Functional	ACTIVITIES	Proposed	DL -		DL - Collections/	DL -							
	Group		Driver	Origination	/Repayment	DCS	Consolidations	FFELP	Pell	FWS	FSEOG	Perkins	S/LEAP	Total
nent		Provide Customer Service to our customer, borrower and schools	Direct - DL Svc		100%									10
	(Servicing)	servicing personnel. Process payments	Direct - DL Svc		100%									10
		Manage correspondence	Direct - DL Svc		100%									10
		Perform account maintenance	Direct - DL Svc		100%									10
		Perform delinquency/default collections	Direct - DL Svc		100%									10
		Provide administrative support	Direct - DL Svc		100%									10
		Computer support activity VDC	Direct - DL Svc		100%								1	10
		DL Servicing reengineering - Modernization task order	Direct - DL Svc		100%								1	10
	Customer Service and Support Call	Operate Call centers - Debt Collection Services		1										
	Centers		Aid Available to Students - DL,FFEL											
			& Perkins Only (\$Mil)	10,605			2.967	26.823				1.058		41.
		Maintain printing component		,			_,,,,,					1,000		
			Aid Available to Students - DL,FFEL											
			& Perkins Only (\$Mil)	10,605			2,967	26.823				1,058		41
		Maintain mailing component		,			_,,,,,					1,000		,
			Aid Available to Students - DL,FFEL											
			& Perkins Only (\$Mil)	10,605			2,967	26,823				1,058		41,
		Sch - Operate toll free technical inquiry line		,			_,,,,,					1,000		
			Aid Available to Students - DL,FFEL											
			& Perkins Only (\$Mil)	10,605			2,967	26,823				1,058		41
		Sch - Compile FAQ database		,			_,,,,,					1,000		
			Aid Available to Students - DL,FFEL											
ļ			& Perkins Only (\$Mil)	10,605			2,967	26,823				1,058		41.
	Student Credit ManagementCollections	Provide PIC support of borrower inquires	DCS Loan Portfolio	-,				,				,		
	J.		P&I (\$) DCS Loan Portfolio			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Manage private collection agency support	P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Manage guarantee agency support	Direct - GA Support			,, ,, ,,		100%	2, 122,112			000,010,00		10
		Administer hearings	DCS Loan Portfolio											
			P&I (\$) DCS Loan Portfolio			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200
		Provide borrower services by region	P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Oversee risk management programs and operations	DCS Loan Portfolio			, , ,		, , ,				, ,		
			P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Support GA portfolio management responsibilities	Direct - GA Support DCS Loan Portfolio					100%						1(
		Verify and validate account balances	P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200
		Pay Collection Agency commissions	CA Collection Fees											
			@ 09/30/00 (\$)			8,325,395		106,603,894	218,450			6,213,706		121,361,4
		Provide litigation support	DCS Loan Portfolio P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Administer AWG employer non-compliance	DCS Loan Portfolio			, , ,		, , ,						
			P&I (\$) CA Collection Fees			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Collection Services provided by Collection Agencies	@ 09/30/00 (\$)			8,325,395		106,603,894	218,450			6,213,706		121,361,4
	Student Credit ManagementDCS	Process Payments - FFEL/DCS Contract	DCS Collection											
	Door management Doo	·	Status @09/30/00			184,175,055	i	972,015,424	2,016,909			52,696,829		1,210,904,
		Provide Technical Assistance	DCS Loan Portfolio P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200,
		Provide Contract Oversight	DCS Loan Portfolio	<del>                                     </del>		, , ,					<del>                                     </del>	, ,		
			P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200
		Provide Administrative Support	DCS Loan Portfolio P&I (\$)			1,234,281,458		10,115,906,811	6,496,773			539,515,925		11,896,200
	Student Credit Management	Provide Customer Service to our customer, borrower and schools	ι αι (φ)	1		1,234,201,458		10,113,906,611	0,490,773	1	1	008,010,825	<del>                                     </del>	11,090,200,
	Consolidations	servicing personnel.	Direct - DL Consol				100%							10
		Manage correspondence	Direct - DL Consol				100%							10

								SFA Programs - Co	ost Objects					
Core Process	Sub Process / Functional	ACTIVITIES	Proposed	DL -	DL - Servicing									
	Group		Driver	Origination	/Repayment	DCS	Consolidations	FFELP	Pell	FWS	FSEOG	Perkins	S/LEAP	Total
		Perform account maintenance	Direct - DL Consol				100%							100%
		Manage exam entry and Fast Track	Direct - DL Consol				100%							100%
		Process Payments	Direct - DL Consol				100%							100%
		Provide administrative support	Direct - DL Consol				100%							100%
		Sch - Perform contract monitoring and administration	Direct - DL Consol				100%							100%
		Sch- Administer security processes	Direct - DL Consol				100%							100%
		Sch - LO/LC contract administer security	Direct - DL Consol				100%							100%